



PAINT TECHNICIAN

If you are a Sales Account Representative with experience managing B2B sales composed of outside and inside sales functions, we have a great opportunity for you.

About the Position:

This is a full-time onsite position in Memphis, TN. The Paint Technician will work with the Finish Shop Supervisors and Plant Manager to bring the quality of the paint finish to a level that consistently exceeds customer expectations. The Paint Technician will be expected to be tomorrow's expert and provide expertise on the selection of paint materials, tools, training, etc. to meet the goals of CoBuilt.

- Understand client specifications for paint
- Provide expertise and consultative input to shop leaders
- Manage scope of work for paint demands
- Lead by technical example in paint function
- Attend all leadership meetings for Plant Manager
- Provide quality reports that show consistent quality performance or provide corrective actions
- Collaborate with internal and external resources
- Understand and contribute to cost savings steps in the role
- Control job costs through daily contributions
- Negotiate with vendors/sub-contractors
- Review submittals – drawings/models
- Manage and support sub-contractors
- Track lessons learned – project and customer specific

Position Requirements:

- Track record of successful leadership and management of a team
- Experience in steel construction/finish
- 10 years of experience in technical finish leadership
- Experience in use of ERP system; Tekla EPM preferred (Steel fabrication management software)
- Background in utilizing a 3D Modeling Software
- Driven, self-starter
- Quick learner
- Technical expert
- High autonomy
- Sound decision maker
- Can always present themselves and the company professionally
- Attention to detail

What We Offer:

- A competitive compensation package, including an annual salary and additional performance-based compensation
- Industry specific training
- A loyal base of customers to offer referrals and testimonials
- Support of management to drive growth
- Excellent Customer Service team to support you and your customers
- A close-knit, entrepreneurial environment with opportunities for advancement

About CoBuilt:

Our focus has been in Manufacturing, Warehousing, Commercial Structures as well as additional industries. In short, *"the engineered supply chain facilities solutions provider of choice"*. Our continued growth in these markets has created an opening for an aggressive, skilled Sales Manager.

CoBuilt is an independently owned steel fabrication company located downtown in the distribution capital of the country, Memphis, Tennessee. We specialize in designing, engineering and fabricating steel structures, mezzanines, platforms, and additional support components. Key industries include Manufacturing, Warehousing and Commercial Structures. We are considered "the engineered supply chain facilities solution provider of choice." Our vision is to change the way clients experience project collaboration by exponentially reducing time and money spent with our concept for steel solutions development.

Utilization of 3D modeling and design software enables us to streamline and digitally share information with clients throughout all phases of the project – without the burden of countless paper drawings and management of multiple suppliers. CoBuilt serves as the hub of project management, 3D designs and engineering, and fabrication.

To learn more, view our website at cobuilt.com.

Applications can be submitted on LinkedIn and our website. **ONLY APPLICATIONS THAT INCLUDE A RESUME WILL BE CONSIDERED. Please, no phone calls.**